| ILLNESS/CONDITION  | MOO - LIVING PROMISE   | AMERICO EAGLE<br>PREMIER              | PROSPERITY                              | AMERICAN AMICABLE              | FORESTERS  | TRANSAMERICA   |
|--|--|---------------------------------------|---|--------------------------------|--|--|
| AIDS/HIV/ARC   | Decline  | Decline                               | Decline* See personal State application |                                | Decline  | Decline  |
| Alcohol / Drug Abuse                                       | within 2 yrs - Graded  | within 2 yrs - Guaranteed<br>Issue    | I WITHIN 2 VEARS - WOOTTIEG I           |                                | Treatment within the past 2 years – <b>Basic</b>         | Within 2 yrs - Graded;<br>Within 2-4 yrs - Standard;<br>> 4 years - Preferred                              |
| ALS (Lou Gehrig's)   | Decline  | Guaranteed Issue                      | Decline                                 | Decline                        | Decline  | Decline  |
| Alzheimers/Dimensia/M<br>emory Loss/Cognitive<br>Disorders | Decline  | Guaranteed Issue                      | Decline                                 | Decline                        | Decline  | Decline  |
| Amputation   | Due to Diabetes - Decline                                      | Due to Diabetes - Decline             | Due to Diabetes -<br><b>Modified</b>    | Caused by disease -<br>Decline | Decline  | Decline  |
| Aneurysm   | Not asked - allowed  | Not asked - allowed                   | Within 2 years - Modified               | Within 2 yrs - ROP             | Within 2 years - Basic                                   | Current or w/in 1 yr - Graded; Surgery 1-2 yrs- Standard; > 2 years - Preferred                            |
| Angina (Chest Pain)  | Within 1 yr - <b>Decline</b> ;<br>Within 2 yrs - <b>Graded</b> | within 1 yr - Guaranteed<br>Issue     | Within 2 years - Modified               | Within 2 yrs - ROP             | Treated within 1 year - Basic; Within 2 years - Standard | Within 1 yrs - <b>Graded</b> ; 1-2<br>yrs - <b>Standard</b> ; > 3 years -<br><b>Preferred</b>              |
| Angioplasty  | Within 1 yr - <b>Decline</b> ;<br>Within 2 yrs - <b>Graded</b> | within 1 yr - Guaranteed<br>Issue     | Within 2 years - <b>Modified</b>        | Not asked - allowed            | See Heart Surgery  | Prior to Age 45 - Graded;<br>Within 1 yrs - Graded;<br>1-2 yrs - Standard;<br>> 2 years - Preferred        |
| Arthritis  | Not asked - allowed  | Not asked - allowed                   | Not asked - allowed                     | Not asked - allowed            | Not asked - allowed                                      | See Chronic Pain   |
| Arrhythmia (AFIB -<br>Atrial Fibrillation)                 | Within 1 yr - <b>Decline</b> ;<br>Within 2 yrs - <b>Graded</b> | Not asked - allowed                   | Not asked - allowed                     | Not asked - allowed            | Check Meds   | Treated w/in 2 yrs - Standard; treatment > 2 yrs - Preferred   |
| Assisted Living / Long Term Care Facility                  | Current - Decline  | within 6 months -<br>Guaranteed Issue | Current - Decline                       | Decline                        | Decline  | Current - <b>Decline</b><br>Within 2 years - <b>Graded</b>   |
| Asthma (Chronic)   | Not asked - allowed  | Not asked - allowed                   | Not asked - allowed                     | Not asked - allowed            | Not asked - allowed                                      | Standard   |
| Autism   | Decline  | Not asked - allowed                   | Graded                                  | Not asked                      | Not asked  | Current age 0-17 - <b>Decline</b> ; Mild/High Functioning - <b>Preferred</b> ; All others - <b>Decline</b> |

| ILLNESS/CONDITION   | MOO - LIVING PROMISE  | AMERICO EAGLE<br>PREMIER  | PROSPERITY   | AMERICAN AMICABLE  | FORESTERS  | TRANSAMERICA   |
|---|---|---|--|--|--|--|
| Bipolar   | Within 4 yrs - Graded   | Not asked - allowed   | Graded   | Not asked - allowed  | Preferred  | Current age 0-17 -  Decline  Current age 18-85 -  Standard   |
| Black Lung  | Not asked - allowed   | Not asked - allowed   | Graded   | Not asked - allowed  | Not asked - allowed  | Standard   |
| Blood Clots   | See Stent   | See Stent and check Med<br>List   | See Stent  | Surgical procedure within 2 yrs - ROP; Within 3 years - Graded   | See Stent  | Treated within 2 years - Standard Diagnosed and treatment > 2 yrs - Preferred  |
| Blood Disorder -<br>Polycythemia,<br>Thrombocytopenia,<br>Hemophilia coagulation<br>disorders | Not asked - allowed   | Not asked - allowed   |  |  | Diagnosed and treated<br>within 2 years - <b>Standard</b><br>No Current treatment, last<br>treatment > 2 years -<br><b>Preferred</b> |  |
| Bone Marrow<br>Transplant   | Decline   | Not asked - allowed   | Decline  | Not asked - allowed  | Decline  | Decline  |
| Bronchitis (Chronic)  | Graded  | Not asked - Check<br>inhalers/meds  | Not asked - Check inhalers/meds                            | Treated within 2 yrs - ROP; Within 3 years - Graded  | Not asked - Check inhalers/meds  | Standard   |
| Cancer (other than<br>Basal Cell)   | <pre>&lt;2 yrs / Metastatic / Reoccuring - Decline; w/in 2-4 yrs - Graded; &gt; 4 years - allowed</pre> | Metastatic / Reoccuring -  Decline;  w/in 2 yrs - Guaranteed  Issue;  > 2 years - allowed | Reoccuring or current - Decline; within 3 years - Modified | Current - <b>Decline</b> ;<br>Reoccurring / w/in 2 yrs -<br><b>ROP</b> ;<br>Within 3 years - <b>Graded</b> | Current - <b>Decline</b> ;<br>Deagnosed or treated<br>within 3 years - <b>Basic</b>  | Within 2 yrs / Metastatic / Recurring /Lymph node - Decline; W/in 4 yrs - Graded; Prior to age 45 - Standard                 |
| Cardiomyopathy  | Within 1 yr - <b>Decline</b> ;<br>Within 2 yrs - <b>Graded</b>  | Guaranteed Issue  | Within 2 years - <b>Modified</b>                           | Within 2 yrs - ROP   | Decline  | Standard   |
| Cerebral Palsy  | Not asked - allowed   | Not asked - allowed   | Not asked - allowed  | Diagnosed or Treated within 3 yrs - Graded   | Not asked - allowed  | Decline  |
| Chronic Pain (6 or more fills of narcotic pain prescriptions)                                 | Check Med List  | Check Med List  | Check Med List   | Check Med List - See<br>Neuropathy   | Check Meds   | Currently unemployed/disabled - Graded; Treated within 1 yr - Graded; Employed, no disability/treatment < 1 year - Preferred |

| ILLNESS/CONDITION  | MOO - LIVING PROMISE  | AMERICO EAGLE<br>PREMIER                | PROSPERITY   | AMERICAN AMICABLE  | FORESTERS   | TRANSAMERICA   |
|--|---|---|--|--|---|--|
| Cirrhosis  | Decline   | Guaranteed Issue                        | Stage C - <b>Decline</b> ; Stage<br>A or B - <b>Graded</b> | Treated within 2 yrs -<br>ROP;<br>Within 3 years - Graded  | Standard  | Graded   |
| Congestive Heart<br>Failur/Heart<br>FailureDistolic Heart<br>Failure | Decline   | Guaranteed Issue                        | Within 2 years - <b>Modified</b>                           | Decline  | Decline   | Prior to age 45 - <b>Decline</b><br>Onset age 45-80 - <b>Graded</b>  |
| Coronary Artery<br>Disease   | Within 1 yr - <b>Decline</b> ;<br>Within 2 yrs - <b>Graded</b>                | within 1 yr - Guaranteed<br>Issue       | See Heart Disease  | ROP  | See Heart Disease   | Prior to age 45 - <b>Graded</b><br>Onset age 45-80 -<br><b>Standard</b>  |
| COPD   | Graded  | Guaranteed Issue                        | Graded   | Treated within 2 yrs - ROP; Within 3 years - Graded; > 3 yrs - Immediate                                 | Standard  | Standard   |
| Crohn's Disease  | Allowed   | Allowed                                 | Not asked - Allowed  | Not asked - allowed  | Not asked   | Prior age 26 - <b>Graded</b><br>Onset after age 26 -<br><b>Standard</b>  |
| Cystic Fibrosis  | Graded  | Guaranteed Issue                        | Not asked - Allowed  | Not asked - allowed  | Not asked   | Decline  |
| Defibrillator Implant /<br>Pacemaker                                 | Graded  | Guaranteed Issue                        | Within 2 years - Modified                                  | Received within 2 years - ROP; Received within 3 years - Graded  | Implanted within 1 year -<br>Basic; within 2 years -<br>Standard; Over 2 years -<br>Preferred | Prior age 45 - <b>Decline</b> Within 1 years - <b>Graded</b> Within 1-2 yrs + still present - <b>Standard</b>  |
| Dementia   | Decline   | Guaranteed Issue                        | Decline  | Decline  | Decline   | Decline  |
| Depression   | Bipolar within 4 years -<br>Graded  | Not asked - allowed                     | If Bipolar - <b>Graded</b>                                 | Not asked - allowed  | Not asked   | Current age 0-18 - <b>Decline</b> ; Current age > 19 - <b>Preferred</b>  |
| Diabetes   | Diagnosed/treated prior to<br>age 50 - Graded (see<br>diabetic complications) | Allowed - See Diabetic<br>Complications | Allowed - See Diabetic<br>Complications                    | Insulin prior to age 50-<br><b>ROP</b> ; otherwise -<br><b>immediate</b> (see Diabetic<br>Complications) | Allowed - See Diabetic<br>Complications   | Prior to age 20 - <b>Graded</b> ;<br>Onset > age 20 with<br>insulin use within 2 yrs -<br><b>Standard</b> ;<br>Onset > age 20 oral<br>medications within 2 years<br>- <b>Preferred</b> ; |

| ILLNESS/CONDITION  | MOO - LIVING PROMISE  | AMERICO EAGLE<br>PREMIER   | PROSPERITY                            | AMERICAN AMICABLE  | FORESTERS   | TRANSAMERICA  |
|--|---|--|---------------------------------------|--|---|---|
| Diabetic Complications<br>(insulin shock, coma,<br>retinopathy,<br>nephropathy,<br>neuropathy) | Insulin shock, diabetic<br>coma - <b>Decline</b> ;<br>Retinopathy,<br>Nephreopathy,<br>Neuropathy - <b>Graded</b> | within 2 yrs - Guaranteed Insulin Shock, diabetic coma, or amputation - Issue Modified; All other complications - Preferred Complications - Preferre |                                       | Insulin Shock, diabetic<br>coma, or amputation -<br><b>Decline</b> : Neuropathy,<br>PVD/PAD, Retinopathy -<br><b>Basic</b> | Coma or amputation - <b>Decline</b> ; all other  complications - <b>Preferred</b> |   |
| Dialysis   | Decline   | Kidney Dialysis -<br>Guaranteed Issue  | Decline                               | Decline  | Within 1 year - Decline   | Received within 1 year -<br>Graded  |
| Down's Syndrome  | Decline   | Not asked - allowed  | Graded                                | See Mental Incapacity  | Not asked   | Decline   |
| DUI  | Not asked - allowed   | Not asked - allowed  | Within 2 years - <b>Modified</b>      | Not asked - allowed  | Within 2 years  | Within 2 years - <b>Decline</b> ;<br>Within 2-4 yrs - <b>Standard</b> ;<br>> 4 yrs - <b>Preferred</b>     |
| Emphysema (Chronic)  | Graded  | Guaranteed Issue   | Graded                                | Treated within 2 yrs -<br><b>ROP</b> ;<br>Within 3 years - <b>Graded</b>   | Standard  | Standard  |
| Encephalitis   | Not asked - allowed   | Not asked - allowed  | Not asked - allowed                   | Not asked - allowed  | Not asked   | Present/treatment within 1<br>yr - Graded   |
| Epilepsy/Seizures  | Not asked - allowed   | Not asked - allowed  | Not asked - allowed                   | Within 3 years - Graded  | Not asked   | 6+ within 1 yr - <b>Graded</b><br>6+ within 2 yrs - <b>Standard</b>                                       |
| Felony   | Convicted within 2 years or awaiting trial - Graded   | within 6 months -<br>Guaranteed Issue  | Not asked                             | Not asked - allowed  | Not asked   | Awaiting Trial - Decline<br>Convicted within 2 yrs -<br>Decline   |
| Heart Attack   | Within 1 yr - <b>Decline</b> ;<br>Within 2 yrs - <b>Graded</b>  | within 1 yr - Guaranteed<br>Issue  | Within 2 years - <b>Modified</b>      | Within 2 yrs - <b>ROP</b> ;<br>Within 3 yrs - <b>Graded</b>  | Within 1 year - Basic;<br>within 2 year - Standard                                | Prior to Age 45 - Graded;<br>Within 1 yrs - Graded;<br>Within 1-2 yrs - Standard<br>> 2 years - Preferred |
| Heart Surgery  | Within 1 yr - <b>Decline</b> ;<br>Within 2 yrs - <b>Graded</b>  | within 1 yr - Guaranteed<br>Issue  | Within 2 years - <b>Modified</b>      | Within 2 yrs - <b>ROP</b> ;<br>Within 3 yrs - <b>Graded</b>  | Within 1 year - Basic;<br>within 2 year - Standard                                | Prior to Age 45 - Graded;<br>Within 1 yrs - Graded;<br>Within 1-2 yrs - Standard<br>> 2 years - Preferred |
| Heart Valve<br>Replacement   | Within 1 yr - <b>Decline</b> ;<br>Within 2 yrs - <b>Graded</b>  | within 1 yr - Guaranteed<br>Issue  | Within 2 years - <b>Modified</b>      | Within 2 yrs - <b>ROP</b> ;<br>Within 3 yrs - <b>Graded</b>  | Within 1 year - Basic;<br>within 2 year - Standard                                | Prior to Age 45 - Graded;<br>Within 1 yrs - Graded;<br>Within 1-2 yrs - Standard<br>> 2 years - Preferred |
| Hepatitis A  | Not asked - allowed   | Allowed  | Chronic or current -<br><b>Graded</b> | Chronic or treated within 2 yrs - ROP  | Not asked   | See Liver Disorder  |

| ILLNESS/CONDITION  | MOO - LIVING PROMISE  | AMERICO EAGLE<br>PREMIER              | PROSPERITY  | AMERICAN AMICABLE  | FORESTERS   | TRANSAMERICA   |
|--|---|---------------------------------------|---|--|---|--|
| Hepatitis B  | Not asked - allowed   | Guaranteed Issue                      | Chronic or current -<br><b>Graded</b>   | Chronic or treated within 2 yrs - ROP  | Standard  | Chronic or Current Treatment - <b>Decline</b> ; Treatment/resolved > 2 yrs - <b>Preferred</b>                      |
| Hepatitis C  | Graded  | Guaranteed Issue                      | Chronic or current -<br><b>Graded</b>   | Chronic or treated within 2<br>yrs - <b>ROP</b> ;<br>Treated within 3 years -<br><b>Graded</b> | Standard  | Current Treatment or<br>within 2 yrs - <b>Graded</b> ;<br>Cured or treatement > 2<br>yrs - <b>Standard</b>         |
| Hospice  | Decline   | within 6 months -<br>Guaranteed Issue | Decline   | Decline  | Decline   | Decline  |
| <b>Huntington's Disease</b>                                | Decline   | Not asked - allowed                   | Not asked   | Not asked - allowed  | Not asked   | Decline  |
| Illegal Drugs  | within 2 yrs - Graded   | within 2 yrs - Guaranteed<br>Issue    | See Felony or DUI   | Used within 2 years - ROP  | Within 2 years - Basic                                  | Used/Received treatment<br>wthin 2 yrs - <b>Graded</b> ;<br>within 4 years - <b>Standard</b>                       |
| Jail/incarcerated  | Decline   | Decline                               | Not asked   | Decline  | Not asked   | Decline  |
| Kidney<br>Disease/Disorder/Failur<br>e (also see dialysis) | Decline   | Chronic - Guaranteed<br>Issue         | Graded (also see dialysis)  | Dialysis - <b>Decline</b> ;<br>Failure or Disease - <b>ROP</b> ;                               | Standard (also ask about dialysis)                      | Any treatment within 4 yrs<br>or Stage 1-3 - <b>Standard</b> ;<br>Stage 4-5 - <b>Graded</b>                        |
| Liver Disease  | Cirhossis - Decline   | Guaranteed Issue                      | Graded  | Liver failure - <b>Decline</b> ;<br>Live diseas within 3 yrs -<br><b>Graded</b>                | Standard  | Diagnosed/treated within 2<br>yrs - <b>Standard</b> ;<br>Treated + Resolved > 2<br>yrs - <b>Preferred</b>          |
| Lupus (Systemic Lupus<br>Erythematosus)                    | Within 4 yrs + Systemic -<br>Graded                             | Not asked - allowed                   | Graded  | Treated/diagnosed within 2 yrs - ROP   | Standard  | Diagnosed/treated within 2<br>yrs - <b>Graded</b> ;<br>Remission, not treatement<br>within 2 yrs - <b>Standard</b> |
| Melanoma   | Wtihin 2 yrs - <b>Decline</b> ;<br>Within 4 yrs - <b>Graded</b> | Malignant - Decline                   | Within 3 years - Modified<br>(but excludes<br>basal/squamous cell skin<br>cancer) | See Cancer   | Basal cell - <b>Preferred</b> ;<br>otherwise see cancer | 2 yrs - <b>Decline</b> ; 4 years<br><b>Graded</b>  |
| Mental Incapacity / Retardation                            | Not asked - allowed   | Not asked - allowed                   | Graded  | Decline  | Not asked   | Decline  |
| Multiple Sclerosis (MS)                                    | Within 4 yrs - Graded   | Not asked - allowed                   | Not asked   | Diagnosed/treated within 3 yrs - Graded  | Preferred   | Standard   |

| ILLNESS/CONDITION                  | MOO - LIVING PROMISE  | AMERICO EAGLE<br>PREMIER                           | PROSPERITY  | AMERICAN AMICABLE   | FORESTERS   | TRANSAMERICA  |
|------------------------------------|---|--|---|---|---|---|
| Muscular Dystrophy                 | Not asked - allowed   | Guaranteed Issue                                   | Not asked   | Diagnosed/treated within 3<br>yrs - Graded  | Not asked   | Graded  |
| Neuropathy                         | Due to diabetes prior to<br>age 50 - <b>Graded</b> ;<br>Not due to diabetes -<br><b>allowed</b>                       | Not associated with diabetes - <b>See med list</b> | See diabetic complications  | Due to diabetes prior to<br>age 50 - ROP;<br>Not due to diabetes -<br>Immediate                                       | Due to diabetes - <b>Basic</b> ;<br>Otherwise ok  | Not asked - allowed   |
| Oxygen                             | Decline   | W/III o mos -Guaranteeu                            | Decline   | Decline   | Within 1 year - Decline   | Graded  |
| Pacemaker/Defibrillator<br>Implant | Graded  | within 1 yr - Guaranteed<br>Issue                  | Within 2 years - <b>Modified</b>  | Received within 2 years - ROP; Received within 3 years - Graded   | Implanted within 1 year -<br>Basic; within 2 years -<br>Standard; Over 2 years -<br>Preferred | Prior age 45 - <b>Decline</b> Within 1 years - <b>Graded</b> Within 1-2 yrs + still present - <b>Standard</b>                             |
| Pancreatitis                       | Not asked - allowed   | Not asked - allowed                                | Not asked - allowed   | Chronic / treated within 2<br>yrs - ROP   | Not asked   | Diagnosed/treatment<br>within 2 yrs - <b>Standard</b> ;<br>Treated + Resolved > 2<br>yrs - <b>Preferred</b>                               |
| Parkinson's Disease                | Within 4 yrs - Graded   | allowed  | Graded  | Treated / diagnosed within 3 yrs - Graded   | Standard if able to perform all acitivities of daily living - Otherwise Decline               | Prior to age 45 - <b>Graded</b> ;<br>Onset 45-85 - <b>Standard</b>  |
| Parole/Probation (currently)       | 2 yrs convicted or awaiting trial - Graded  | within 6 months -<br>Guaranteed Issue              | Not asked   | Not asked   | Not asked   | Within 2 years - Decline  |
| PAD/PVD                            | Graded  | Not asked - allowed                                | Not asked   | Not asked - allowed   | See Diabetic complication   | Prior to age 45 - Graded  |
| PTSD                               | Not asked - allowed   | Allowed  | Not asked   | Not asked - allowed   | Not asked   | Current age 0-18 -  Decline  Current age > 19 -  Preferred  |
| Pulmonary Fibrosis                 | Ask about oxygen  | Ask about oxygen                                   | Ask about oxygen  | Ask about oxygen  | Ask about oxygen  | Decline   |
| Restless Leg Syndrome              | Allowed - but Check Meds to<br>make sure that medication<br>does not also treat<br>Parkinsons - put in agent<br>notes | Allowed  | Allowed - but Check Meds to<br>make sure that medication<br>does not also treat<br>Parkinsons - put in agent<br>notes | Allowed - but Check Meds to<br>make sure that medication<br>does not also treat<br>Parkinsons - put in agent<br>notes | Allowed - but Check Meds<br>to make sure that<br>medication does not also<br>treat Parkinsons | Allowed - but Check Meds to<br>make sure that medication<br>does not also treat<br>Parkinsons - put in agent<br>notes should be preferred |
| Rheumatoid Arthritis               | Not asked - allowed   | Not asked - allowed                                | Not asked   | Not asked - allowed   | Not asked   | See Chronic Pain  |
| Sarcoidosis                        | Graded  | Not asked - allowed                                | Not asked   | Not asked - allowed   | Not asked   | Standard  |

| ILLNESS/CONDITION                            | MOO - LIVING PROMISE   | AMERICO EAGLE<br>PREMIER                                       | PROSPERITY   | AMERICAN AMICABLE  | FORESTERS   | TRANSAMERICA   |
|--|--|--|--|--|---|--|
| Schizophrenia                                | Treated/diagnosed within 4 yrs - Graded                        | Allowed  | Graded Not asked - allowed                             |  | Preferred   | Ages 0-17 - <b>Decline</b> ;<br>Agest 18-85 - <b>Standard</b>                                      |
| Seizures                                     | Not asked - allowed  | Allowed  | Not asked - allowed                                    | Within 3 years - Graded  | Not asked   | 6+ w/in 1 yr - <b>Graded</b><br>6+ w/in 2 yrs - <b>Standard</b>                                    |
| Sickle Cell Anemia                           | Decline  | Allowed  | Graded   | Not asked - allowed  | Not asked   | Decline  |
| Sleep Apnea                                  | Graded   | Not asked - allowed  | Not asked - allowed Not asked See Oxygen Use Not asked |  | Not asked   | CPAP/treatment w/<br>oxygen - <b>Graded</b> ;<br>CPAP/treatment w/out<br>oxygen - <b>Preferred</b> |
| Stent  | Within 1 yr - <b>Decline</b> ;<br>Within 2 yrs - <b>Graded</b> | within 1 yr - Guaranteed<br>Issue                              | Within 2 years - <b>Modified</b>                       | Within 2 yrs - <b>ROP</b> ;<br>Within 3 yrs - <b>Graded</b>      | Within 1 year - <b>Basic</b> ;<br>within 2 year - <b>Standard</b> | Prior to Age 45 / w/in 1 yr -<br>Graded; w/in 1-2 yrs -<br>Standard; > 2 years -<br>Preferred      |
| Stroke / TIA Attack                          | within 2 yrs - Graded  | Within 1 yr - Guaranteed<br>Issue<br>TIA - Not asked - allowed | Within 2 years - Modified                              | Stroke or TIA within 2 yrs - ROP; Stroke within 3 years - Graded | Within 1 year - <b>Basic</b> ;<br>within 2 year - <b>Standard</b> | Prior to Age 45 / w/in 1 yr -<br>Graded; W/in 1-2 yrs -<br>Standard; > 2 years -<br>Preferred      |
| Terminal Illness                             | Death in the next 12 months - Decline                          | Death within 2 yrs -<br>Decline                                | Decline  | Death in the next 12 months - Decline                            | Decline   | Decline  |
| Organ Transplant                             | Decline  | Guaranteed Issue   | Decline  | Decline  | Decline   | Decline  |
| Tuberculosis                                 | Not asked - allowed  | Not asked - allowed  | Graded   | Not asked - allowed  | Not asked   | Current - <b>Standard</b> ; > 2 yrs <b>Preferred</b>   |
| Ulcertive Colitis                            | Not asked - allowed  | Not asked - allowed  | Not asked - allowed                                    | Within 3 years - Graded  | Not asked   | Standard   |
| Wheelchair/Electric<br>Scooter/Electric Cart | Due to Illness or Disease -<br>Decline                         | within 6 months -<br>Guaranteed Issue                          | Confinded or due to diabetes- Decline                  | Due to Illness or Disease -<br>Decline                           | Confinded or due to diabetes - Decline                            | Any use within 2 years<br>longer than 3 month<br>period - Graded                                   |

See last pages for product overviews and height and weight charts

# **PRODUCT OVERVIEWS**

# **MUTUAL OF OMAHA LIVING PROMISE**

#### **DESCRIPTION**

Living Promise Whole Life Insurance offers simplified underwriting and level and graded benefit plans for seniors to help cover final and other expenses.

- \*\*Graded Benefit Plan not available in AR, MT and NC.
- \*\* Accidental Death Rider not available in all states
- \*\* May require phone interview

#### **ISSUE AGES**

LEVEL: AGES 45 - 85 GRADED: AGES 45-80

#### **FACE AMOUNTS:**

LEVEL: \$2,000- \$40,000 GRADED: \$2,000 -\$20,000

#### **:IGHT AND WEIGHT CHART**

#### MINIMUM - LEVEL MAXIMUM - GRADED MAXIMUM

| 4'8"  | 74-204-221 | 5'1" | 88-233-250  | 5'6"  | 103-268-285 | 5'11" | 119-307-325 | 6'4" | 136-348-367 |
|-------|------------|------|-------------|-------|-------------|-------|-------------|------|-------------|
| 4'9"  | 77-209-225 | 5'2" | 91-239-257  | 5'7"  | 106-275-293 | 6'    | 122-315-333 | 6'5" | 140-357-376 |
| 4'10" | 79-213-231 | 5'3" | 94-246-264  | 5'8"  | 109-283-300 | 6'1"  | 126-322-340 | 6'7" | 147-375-394 |
| 4'11" | 82-222-237 | 5'4" | 97-252-270  | 5'9"  | 112-291-309 | 6'2"  | 129-331-349 | 6'8" | 151-385-405 |
| 5'    | 85-226-244 | 5'5" | 100-259-277 | 5'10" | 115-300-316 | 6'3"  | 133-339-358 | 6'9" | 154-395-415 |

See last pages for product overviews and height and weight charts

# **AMERICO EAGLE PREMIER**

| Underwriting Build Chart |           |           |           |           |           |           |           |           |           |           |           |           |
|--------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Height                   | 4'8"      | 4′9″      | 4′10″     | 4′11″     | 5′        | 5′1″      | 5′2″      | 5′3″      | 5′4″      | 5′5″      | 5′6″      | 5′7″      |
| Weight (lbs)             | 79 - 189  | 81 - 196  | 84 - 203  | 87 - 210  | 90 - 217  | 93 - 224  | 96 - 232  | 99 - 239  | 102 - 247 | 106 - 255 | 109 - 263 | 112 - 271 |
| Height                   | 5′8″      | 5′9″      | 5′10″     | 5′11″     | 6'        | 6′1″      | 6′2″      | 6′3″      | 6′4″      | 6′5″      | 6'6"      | 6′7″      |
| Weight (Ibs)             | 116 - 279 | 119 - 287 | 122 - 296 | 126 - 304 | 130 - 313 | 133 - 322 | 137 - 331 | 141 - 340 | 144 - 349 | 148 - 358 | 152 - 367 | 156 - 377 |

<sup>\*\*</sup>AMERICO'S QUIT SMOKING ADVANTAGE encourages clients to stop smoking while saving them money because: î Smokers receive Nonsmoker rates in the first three years î If they provide satisfactory evidence that they have quit smoking for at least 12 months during those first three years, they will continue to receive Nonsmoker rates for the life of the policy, without any additional underwriting.

#### \*\*ACCIDENTAL DEATH RIDER INCLUDED

|                                   | Eagle Premier  | Eagle Guaranteed   |
|-----------------------------------|--|--|
| Issue Ages<br>(Age Last Birthday) | 50-85 Nonsmoker<br>50-80 Smoker  | 50-80  |
| Competitive<br>Features           | <ul> <li>Two instant-decision processes available: <ul> <li>eApplication</li> <li>TeleApplication</li> </ul> </li> <li>Simplified issue</li> <li>Quit Smoking Advantage - Smokers qualify for Nonsmoker rates</li> </ul> | Two instant-decision processes available: - eApplication - TeleApplication • Simple application process • Guaranteed issue • Guaranteed level premiums for the life of the policy • Accidental Death Benefit provision included during the graded period at no additional cost |
| Face Amounts                      | Minimum: \$2,000 (\$5,000 in Washington)<br>Maximum: \$30,000  | Minimum: \$2,000<br>Maximum: \$10,000  |
| Death Benefit                     | Full death benefit day one   | 3-year graded death benefit Year 1: return of premium plus 5% Year 2: return of premium plus 10% Year 3: 75% of the face amount Year 4+: 100% of the face amount   |

# **PROSPERITY**

#### **LEVEL**

Full death benefit all years.

#### **GRADED**

Limited death benefit for non-accidental death in the first two policy years. Limited benefit equals a percentage of the face amount(30% Year 1, 70% Year 2). Full death benefit for accidental death, all years.

#### **MODIFIED**

During the first year of coverage, the death benefit is equal to 110% of the annual premium (excluding the policy fee).

During the second year of coverage, the death benefit is equal to 231% of the annual premium (excluding the policy fee).

After the second year of coverage, the death benefit is equal to the face amount of the policy.

Full death benefit for accidental death, all years.

#### Minimum Face Amount

\$1,500 (\$5,000 minimum for WA)

#### **Maximum Face Amount**

\$35,000

#### **FINAL EXPENSE GRID SHEET**

| Height | Minimum<br>Weight<br>All Plans | Max Weight<br>Level | Max Weight<br>Graded | Max Weight<br>Modified |
|--------|--------------------------------|---------------------|----------------------|------------------------|
| 4'6"   | 68                             | 187                 | 202                  | 218                    |
| 4'7"   | 71                             | 194                 | 209                  | 225                    |
| 4'8"   | 74                             | 201                 | 216                  | 232                    |
| 4'9"   | 77                             | 208                 | 223                  | 239                    |
| 4'10"  | 80                             | 215                 | 230                  | 246                    |
| 4'11"  | 83                             | 222                 | 237                  | 253                    |
| 5'00"  | 86                             | 229                 | 245                  | 262                    |
| 5'01"  | 89                             | 237                 | 253                  | 271                    |
| 5'02"  | 92                             | 246                 | 262                  | 280                    |
| 5'03"  | 95                             | 253                 | 269                  | 288                    |
| 5'04"  | 98                             | 260                 | 278                  | 297                    |
| 5'05"  | 101                            | 268                 | 286                  | 306                    |
| 5'06"  | 104                            | 275                 | 294                  | 315                    |
| 5'07"  | 107                            | 284                 | 304                  | 325                    |
| 5'08"  | 110                            | 292                 | 313                  | 334                    |
| 5'09"  | 113                            | 299                 | 321                  | 343                    |
| 5'10"  | 117                            | 308                 | 330                  | 353                    |
| 5'11"  | 121                            | 316                 | 339                  | 362                    |
| 6'00"  | 125                            | 325                 | 348                  | 372                    |
| 6'01"  | 129                            | 333                 | 356                  | 381                    |
| 6'02"  | 133                            | 341                 | 366                  | 391                    |
| 6'03"  | 137                            | 349                 | 373                  | 399                    |
| 6'04"  | 142                            | 357                 | 382                  | 409                    |
| 6'05"  | 147                            | 365                 | 392                  | 419                    |
| 6'06"  | 152                            | 373                 | 406                  | 434                    |
| 6'07"  | 159                            | 381                 | 413                  | 442                    |
|        | 7                              |                     |                      |                        |

See last pages for product overviews and height and weight charts

# AMERICAN AMICABLE

| Death Benefit Option | Percentage Paid   | Younger Ages (0-49)<br>Minimum \$10,000 | Older Ages (50-85)<br>Minimum \$2,500<br>(\$5,000 WA) |
|----------------------|---|---|---|
| Immediate            | • 100% all years  | • 0-49: Up to \$35,000                  | • 50-75: Up to \$35,000<br>• 76-85: Up to \$20,000    |
| Graded*              | <ul> <li>30% 1<sup>st</sup> Year</li> <li>70% 2<sup>nd</sup> Year</li> <li>100% &gt;3 Years</li> </ul>              | Not Available                           | • 50-85: Up to \$20,000                               |
| Return of Premium*   | O-64     ROP+10% ≤ 3 Years     100% >3 Years     100% Accidental     65-85     ROP+10% ≤ 2 Years     100% > 2 Years | • 18-49: Up to \$20,000                 | • 50-85: Up to \$20,000                               |

<sup>\*100%</sup> Accidental death all years

|         | Maximum Weight for Plan |         |         |  |
|---------|-------------------------|---------|---------|--|
| Ht.     | IMMED                   | GRADED  | ROP     |  |
| 4' 5"** | 173                     | 174-180 | 181-190 |  |
| 4' 6"** | 180                     | 182-188 | 189-198 |  |
| 4' 7"** | 187                     | 189-196 | 197-206 |  |
| 4' 8"   | 197                     | 198-204 | 205-214 |  |
| 4' 9"   | 204                     | 205-212 | 213-222 |  |
| 4' 10"  | 211                     | 212-220 | 221-230 |  |
| 4' 11"  | 218                     | 219-228 | 229-238 |  |
| 5'      | 225                     | 226-236 | 237-246 |  |
| 5' 1"   | 233                     | 234-244 | 245-254 |  |
| 5' 2"   | 241                     | 242-252 | 253-262 |  |
| 5' 3"   | 248                     | 249-260 | 261-271 |  |
| 5' 4"   | 256                     | 257-268 | 269-280 |  |
| 5' 5"   | 264                     | 265-276 | 277-288 |  |
| 5' 6"   | 273                     | 274-285 | 286-297 |  |
| 5' 7"   | 281                     | 282-294 | 295-306 |  |
| 5' 8"   | 289                     | 290-303 | 304-316 |  |
| 5' 9"   | 298                     | 299-312 | 313-325 |  |
| 5' 10"  | 307                     | 308-321 | 322-335 |  |
| 5' 11"  | 315                     | 316-330 | 331-344 |  |
| 6'      | 324                     | 325-339 | 340-354 |  |
| 6' 1"   | 334                     | 335-349 | 350-364 |  |
| 6' 2"   | 343                     | 344-359 | 360-374 |  |
| 6' 3"   | 352                     | 353-368 | 369-384 |  |
| 6' 4"   | 361                     | 362-378 | 379-394 |  |
| 6' 5"   | 370                     | 371-388 | 389-404 |  |
| 6' 6"   | 379                     | 380-398 | 399-414 |  |
| 6' 7"   | 388                     | 298-408 | 409-424 |  |
| 6' 8"   | 397                     | 398-418 | 419-434 |  |
| 6' 9"   | 406                     | 407-428 | 429-440 |  |

See last pages for product overviews and height and weight charts

# FORESTERS

|                                | PlanRight – Preferred   | PlanRight – Standard  | PlanRight — Basic²   |  |  |
|--------------------------------|---|---|--|--|--|
| Death Benefit <sup>3</sup>     | Based on<br>100% of the face amount in effect                           | Based on<br>100% of the face amount in effect                           | Based on Year 1 – ROP plus 10% annual interest Year 2 – ROP plus 10% annual interest Year 3+ – 100% of the face amount in effect |  |  |
| Riders                         | Accidental Death Rider available (issue ages 50-80)                     | Accidental Death Rider not available                                    |  |  |  |
|                                | Accelerated Death Benef included at no a                                | Accelerated Death Benefit Rider<br>(for Terminal Illness) not available |  |  |  |
|                                | Common Carrier Accidental Death Rider included at no additional premium |   |  |  |  |
|                                | Family Health Benefit Rider included at no additional premium           |   |  |  |  |
| Premiums                       | Level, payable to age 121   |   |  |  |  |
| Minimum Premium                | \$10/month  |   |  |  |  |
| Issue Ages (Age last birthday) | 50-85   | 50-85   | 50-80  |  |  |
| Minimum Face Amount⁴           | \$5,000   |   |  |  |  |
| Maximum Face Amounts           | Ages 50-80: \$35,000<br>Ages 81-85: \$15,000                            | Ages 50-80: \$20,000<br>Ages 81-85: \$10,000                            | Ages 50-80: \$15,000<br>Ages 81-85: N/A  |  |  |
|                                |   |   |  |  |  |

| Minimum<br>Height Weight All<br>Plans |               | Max Weight<br>PlanRight<br>Preferred | Max Weight<br>PlanRight<br>Standard | Max Weight<br>PlanRight<br>Basic |  |
|---------------------------------------|---------------|--------------------------------------|-------------------------------------|----------------------------------|--|
| 4'8"                                  | 74            | 201                                  | 216                                 | 232                              |  |
| 4'9"                                  | 77            | 208                                  | 223                                 | 239                              |  |
| 4'10"                                 | 80            | 215                                  | 230                                 | 246                              |  |
| 4'11"                                 | 83            | 222                                  | 237                                 | 253                              |  |
| 5′00″                                 | 86            | 229                                  | 245                                 | 262                              |  |
| 5′01″                                 | 89            | 237                                  | 253                                 | 271                              |  |
| 5′02″                                 | 92            | 246                                  | 262                                 | 280                              |  |
| 5′03″                                 | 95            | 253                                  | 269                                 | 288                              |  |
| 5'04"                                 | 98            | 260                                  | 278                                 | 297                              |  |
| 5′05″                                 | 101           | 268                                  | 286                                 | 306                              |  |
| 5′06″                                 | 104           | 275                                  | 294                                 | 315                              |  |
| 5'07"                                 | 5'07" 107 284 |                                      | 304                                 | 325                              |  |

| 5′08″     | 110 | 292 | 313 | 334 |
|-----------|-----|-----|-----|-----|
| 5′09″     | 113 | 299 | 321 | 343 |
| 5′10″     | 117 | 308 | 330 | 353 |
| 5′11″     | 121 | 316 | 339 | 362 |
| 6'00"     | 125 | 325 | 348 | 372 |
| 6'01"     | 129 | 333 | 356 | 381 |
| 6′02″     | 133 | 341 | 366 | 391 |
| 6'03"     | 137 | 349 | 373 | 399 |
| 6′04″     | 142 | 357 | 382 | 409 |
| 6′05″     | 147 | 365 | 392 | 419 |
| 6'06" 152 |     | 373 | 406 | 434 |
| 6'07" 159 |     | 381 | 413 | 442 |
| 6′08″     | 162 | 389 | 421 | 450 |
| 6'09"     | 167 | 397 | 430 | 460 |

See last pages for product overviews and height and weight charts

# **TRANSAMERICA**

|   | HEIGHT | MAX WEIGHT | MAX WEIGHT GRADED |
|---|--------|------------|-------------------|
|   |        | STANDARD   |                   |
| IMMEDIATE SOLUTIONS - PREFERRED /                       | 4'5    | 184        | 192               |
| STANDARD  | 4'6    | 191        | 199               |
| Premium: Level premiums to age 121                      | 4'7    | 198        | 207               |
| Age last birthday issue ages: 0-85                      | 4'8    | 205        | 214               |
| Minimum issue amount: \$1,000                           | 4'9    | 213        | 222               |
| Maximum issue amount:                                   | 4'10   | 220        | 230               |
| 0–55 \$50,000 56–65 \$40,000                            | 4'11   | 228        | 238               |
| 66–75 \$30,000 76–85 \$25,000                           | 5'0    | 236        | 246               |
| OPTIONAL RIDERS:  | 5'1    | 243        | 254               |
| Accidental Death Benefit Rider (ADR)                    | 5'2    | 252        | 262               |
|   | 5'3    | 260        | 271               |
| EASY SOLUTIONS: - GRADED                                | 5'4    | 268        | 280               |
| Premium: Level premiums to age 121                      | 5'5    | 276        | 288               |
| Age last birthday issue ages:18-80                      | 5'6    | 285        | 297               |
| Minimum issue amount: \$1,000                           | 5'7    | 294        | 307               |
| Maximum issue amount: \$25,000                          | 5'8    | 303        | 316               |
| Benefit period: matures at age 121                      | 5'9    | 312        | 325               |
| DEATH BENEFIT:  | 5'10   | 321        | 335               |
| The death benefit during the first two policy years is  | 5'11   | 330        | 344               |
| based on the face amount for accidental                 | 6'0    | 339        | 354               |
| death of the insured, or will be limited to 110% of the | 6'1    | 349        | 364               |
| sum of premiums paid (minus the loan                    | 6'2    | 358        | 374               |
| balance) for the death of the insured from any other    | 6'3    | 368        | 384               |
| cause. Death benefit after the first two                | 6'4    | 378        | 394               |
| years is based on the face amount (minus the loan       | 6'5    | 388        | 405               |
| balance) for the death of the insured                   | 6'6    | 398        | 415               |
| regardless of cause of death.                           | 6'7    | 408        | 426               |
| ADDITIONAL RIDERS:                                      | 6'8    | 419        | 437               |
| No riders available on this policy                      | 6'9    | 429        | 448               |
|   | 6'10   | 440        | 459               |